## **WHY RED BULL SUGAR FREE?**



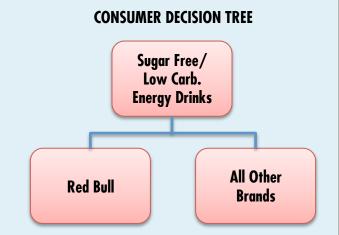
#### **MEET CONSUMER NEEDS**

 Consumers decide on regular or diet energy drinks before any other decision\*



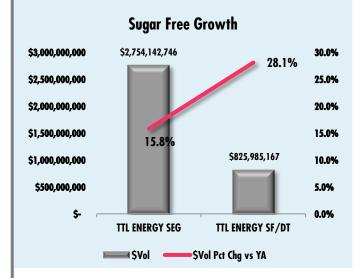
# A DISTINCT CHOICE

 Energy Shoppers isolate Red Bull from all other brands when buying diet energy drinks\*



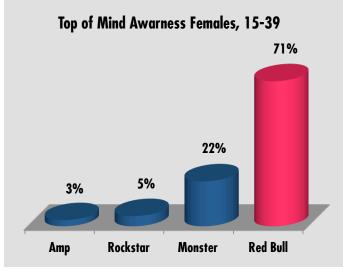
### **DIET ENERGY IS GROWING**

 Sugarfree Energy Drinks outpaced the Regular segment in 2011 +28% nationally\*\*



### **FEMALE INFLUENCE**

 Sugar Free is #1 in top of mind awareness in females!



Data source: \*IRI Energy Drinks/Shots Market Structure, March 2010 . \*\*AC Nielsen Total US All Measured Channels, YTD 2011. \*\*\*Red Bull T & A Marketing Study.